

# Sustainable Small-Cap Core

## Why Invest in Brown Advisory Sustainable Small-Cap Core?

Our investment approach seeks outperformance through a concentrated, low-turnover portfolio of companies that we believe have strong business fundamentals, attractive valuations and Sustainable Drivers that stem from a company's products, services, or operations. Sustainable Drivers are characteristics that we believe have potential to drive tangible positive outcomes, in terms of financial performance and environmental and social impact. We believe that our integration of fundamental and sustainable investment research adds an informational edge to our investment process that helps us identify quality, long-term investment opportunities.

**We believe the small-cap asset class presents unique sustainable investment research challenges that our research process is well positioned to navigate.** We believe small-cap companies are often under-rated due to limited sustainable investing disclosures. We believe this provides a compelling opportunity for our team to draw on our deep knowledge of the small-cap asset class. Our research process helps us uncover information and construct a portfolio of what we believe to be quality investments to achieve goals of sustainability and performance.

**Portfolio Manager/s:** Christopher A. Berrier, Timothy Hathaway, CFA, Emily MacLellan, J. David Schuster  
**Benchmark:** Russell 2000® Index

## Performance % (06/30/2025)

	3 MOS.	1 YR.	3 YR.	5 YR.	ITD (06/30/2017)
Sustainable Small-Cap Core Composite (Gross of Fees)	7.52	7.99	11.35	11.65	10.64
Sustainable Small-Cap Core Composite (Net of Fees)	7.25	6.92	10.26	10.55	9.55
Russell 2000® Index	8.50	7.68	10.00	10.04	6.95

TOP 10 EQUITY HOLDINGS	(%) of	SECTOR BREAKDOWN	REP. ACCT.	Russell 2000® Index
Talen Energy Corp	3.1	Communication Services	3.1	2.6
Bancorp Inc	2.8	Consumer Discretionary	9.6	10.1
Encompass Health Corporation	2.4	Consumer Staples	3.2	2.3
SPX Technologies, Inc.	2.2	Energy	2.0	4.9
Eastern Bankshares, Inc.	2.1	Financials	19.5	19.3
Old National Bancorp	2.0	Health Care	16.2	15.9
Valmont Industries, Inc.	2.0	Industrials	20.3	17.1
Enpro Inc.	1.9	Information Technology	14.8	14.7
Bright Horizons Family Solutions, Inc.	1.8	Materials	2.8	3.8
John Wiley & Sons, Inc. Class A	1.8	Real Estate	5.2	6.1
<b>Total</b>	<b>22.1</b>	Utilities	3.2	3.2

Source: FactSet®. The portfolio information provided is based on a representative Brown Advisory Sustainable Small-Cap Core account as of 06/30/2025 and is provided as Supplemental Information. Sector breakdown and portfolio characteristics exclude cash and equivalents; Top 10 Equity Holdings % of Portfolio weight calculations include cash and equivalents which was 4.5% as of 06/30/2025. Sectors are based on the Global Industry Classification Standard (GICS®) classification system. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. Returns greater than one year are annualized. Past performance is not indicative of future results. Numbers may not total due to rounding. Sustainable Investing considerations are one of multiple informational inputs into the investment process, alongside data on traditional financial factors, and so are not the sole driver of decision-making. Sustainable Investing analysis may not be performed for every holding in the strategy. The composite performance shown above reflects the Brown Advisory Sustainable Small-Cap Core Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a division of Brown Advisory LLC, and Brown Advisory Institutional is a GIPS compliant firm. Please see the end of this Fact Sheet for a GIPS Report and a complete list of terms and definitions.

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## STRATEGY PROFILE (06/30/2025)

Benchmark Index	Russell 2000® Index
Strategy Assets	\$367 million
Vehicles Available	Separately Managed Accounts (SMA) Mutual Fund

## CHARACTERISTICS (06/30/2025)

	Sustainable Small-Cap Core Rep. Acct.	Russell 2000® Index
Wtd. Avg. Market Cap. (\$B)	\$5.6B	\$3.4B
Price-to-Earnings Ratio (P/E, FY2 Est.) (x)	15.7x	13.9x
Beta	0.9	--
Active Share (%)	94.7%	--
3 Yr. Tracking Error (%)	5.5%	--
Dividend Yield (%)	0.9%	1.4%

## PORTFOLIO MANAGER PROFILES

### Christopher A. Berrier

Christopher Berrier is the Portfolio Manager for the Small-Cap Growth strategy and Co-Portfolio Manager of the Mid-Cap Growth and Sustainable Small-Cap Core strategies.

Prior to joining the firm in 2005, he was a senior equity analyst at T. Rowe Price, covering multiple sectors with a primary focus on small- and mid- capitalization growth companies. Chris earned his AB degree from Princeton University in 2000.

### Timothy Hathaway, CFA

Timothy Hathaway, CFA is a Co-Portfolio Manager for the Sustainable Small-Cap Core strategy and CIO of Institutional Business.

During his tenure at Brown Advisory since joining the firm in 1995, he has also served as director of research and institutional investment management, co-portfolio manager of the Small-Cap Growth strategy and a research analyst with the Large-Cap Equity team.

### Emily MacLellan

Emily MacLellan is a Co-Portfolio Manager for the Sustainable Small-Cap Core strategy and assists with new sustainable investing product development.

Previously, she helped to develop, grow, and lead Brown Advisory's sustainable investment research process and team. Prior to joining Brown Advisory in 2014, Emily held positions at Parnassus Investments, Sustainalytics, and the United Nations Environmental Programme Finance Initiative.

### J. David Schuster

David Schuster is the Portfolio Manager for the Small-Cap Fundamental Value strategy and Co-Portfolio Manager of the Sustainable Small-Cap Core strategy.

Prior to joining Brown Advisory in 2008, he was a managing director for the financial institutions mergers and acquisition advisory group of Citigroup and a managing director in the M&A practice of Lazard Freres. After graduating from college, David served as an officer in the United States Army. David earned his BSBA degree from Georgetown University in 1992.

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SECOND QUARTER 2025: STRATEGY FACTSHEET

## About Brown Advisory

Brown Advisory is a leading independent investment firm that offers a wide range of solutions to institutions, corporations, nonprofits, families, and individuals. Our mission is to make a material and positive difference in the lives of our clients. We are committed to delivering a combination of first-class performance, customized strategic advice and the highest level of personalized service.

We follow a philosophy that low-turnover, concentrated portfolios derived from sound bottom-up fundamental research provide an opportunity for attractive performance results over time. We have a culture and firm equity ownership structure that helps us attract and retain professionals who share those beliefs, and we follow a repeatable investment process that helps us stay true to our philosophy.

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## Brown Advisory Sustainable Small-Cap Core Composite

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)*	GIPS Firm Assets (\$USD Millions)*
2024	7.9	6.8	11.5	20.1	23.3	24	0.2	115	88,323
2023	18.8	17.6	17.0	19.2	21.1	36	0.2	106	81,325
2022	-19.3	-20.1	-20.4	23.7	26.0	37	0.4	66	58,575
2021	20.7	19.5	14.8	21.7	23.4	42	0.4	62	79,715
2020	25.8	24.6	20.0	23.7	25.3	33	1.2	16	59,683
2019	36.2	34.9	25.5	N/A	N/A	6	0.1	5	42,426
2018	-5.8	-6.7	-11.0	N/A	N/A	Five or fewer	N/A	1	30,529
YTD 2017**	9.8	9.2	9.2	N/A	N/A	Five or fewer	N/A	0	33,155

\*\*Return is for period July 1, 2017 through December 31, 2017.

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2023. The Verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- \*For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The Sustainable Small-Cap Core Composite (the Composite) is composed of all discretionary portfolios which invest primarily in the common stocks of U.S. small and medium market capitalization companies that have strong business fundamentals, attractive valuations, and leverage sustainability to create a competitive advantage. The strategy is a concentrated portfolio of high-conviction companies which seeks to outperform the Russell 2000 Index over the long-term.
- Sustainable investment considerations are one of multiple informational inputs into the investment process, alongside data on traditional financial factors, and so are not the sole driver of decision-making. Sustainable investment analysis may not be performed for every holding in the strategy. Sustainable investment considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The Sustainable Small-Cap Core Strategy ("Strategy") seeks to identify companies that it believes may be desirable based on our analysis of sustainable investment related risks and opportunities, but investors may differ in their views. As a result, the Strategy may invest in companies that do not reflect the beliefs and values of any particular investor. The Strategy may also invest in companies that would otherwise be excluded from other strategies that focus on sustainable investment risks. Security selection will be impacted by the combined focus on sustainable investment research assessments and fundamental research assessments including the return forecasts. The Strategy incorporates data from third parties in its research process but does not make investment decisions based on third-party data alone.
- Prior to May 31, 2021, the Composite was named U.S. Small-Cap ESG Composite. The strategy remains the same.
- The Composite creation date is August 31, 2017. The Composite inception date is July 1, 2017.
- The benchmark is the Russell 2000® Index. The Russell 2000® Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000® Index is a small-cap stock market index of the bottom 2,000 stocks in the Russell 3000 Index. The Russell 2000® Index and FTSE Russell® are trademarks/service marks of the London Stock Exchange Group companies. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period. The composite dispersion is not applicable (N/A) for periods where there were five or fewer accounts in the Composite for the entire period.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fees performance returns are calculated by adjusting the gross-of-fees performance return by the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV, applied on a monthly basis. Certain accounts in the Composite may pay asset-based custody fees that include commissions. For these accounts, gross returns are also net of custody fees. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: 1.00% on the first \$25 million; 0.90% on the next \$25 million; 0.80% on the next \$50 million; and 0.70% on the balance over \$100 million. Further information regarding investment advisory fees is described in Part 2A of the firm's Form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- Effective July 1, 2023, the firm transitioned from using actual account fees in the calculation of net performance returns to applying the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV. The net performance track record was revised back to Composite inception.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31. The three-year annualized standard deviation is not presented as of December 31, 2017, December 31, 2018 and December 31, 2019 because 36 month returns for the Composite were not available (N/A).
- Valuations and performance returns are computed and stated in U.S. dollars. All returns reflect the reinvestment of income and other earnings.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- This is not an offer to sell securities. That may only be accomplished by the issuance of a private offering memorandum/subscription documents.
- This piece is provided for informational purposes only and should not be construed as a research report, a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell or hold any of the securities mentioned, including any mutual fund managed by Brown Advisory.

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SECOND QUARTER 2025: STRATEGY FACTSHEET

## Terms and Definitions for Representative Account Calculations

FactSet® is a registered trademark of FactSet Research Systems, Inc. The Global Industry Classification Standard (GICS) was developed by and is the exclusive property of MSCI and Standard & Poor's. "Global Industry Classification Standard (GICS)", "GICS" and "GICS Direct" are service marks of Standard & Poor's and MSCI. "GICS" is a trademark of MSCI and Standard & Poor's. All financial statistics and ratios are calculated using information from FactSet as of the report date unless otherwise noted. **Active Share** is a measure of the percentage of stock holdings in a manager's portfolio that differ from the benchmark index. **Market Capitalization** refers to the aggregate value of a company's publicly traded stock. Statistics are calculated as follows: **Weighted Average** is the average of each holding's market cap, weighted by its relative position size in the portfolio (in such a weighting scheme, larger positions have a greater influence on the calculation); **Weighted Median** is the value at which half the portfolio's market capitalization weight falls above and half falls below. **Price-Earnings Ratio (P/E Ratio)** is the ratio of the share of a company's stock compared to its per-share earnings. P/E calculations presented use FY2 earnings estimates; FY1 estimates refer to the next unreported fiscal year, and FY2 estimates refer to the fiscal year following FY1. **Beta** is a measure of volatility of a security compared to the market as a whole. Portfolio Beta is the weighted sum of the individual asset betas and describes relative volatility of an individual securities portfolio, taken as a whole, as measured by the individual stock betas of the securities making it up. **Tracking Error** is the divergence between the price behavior of a position or a portfolio and the price behavior of a benchmark. **Dividend Yield** is a financial ratio, expressed as a percentage, that shows how much a company pays out in dividends each year relative to its stock price. All of the above ratios for a portfolio are expressed as a weighted average of the relevant ratios of each portfolio holding; EXCEPT for P/E ratios which are expressed as a weighted harmonic average.