Enhanced Cash

STRATEGY FACT SHEET

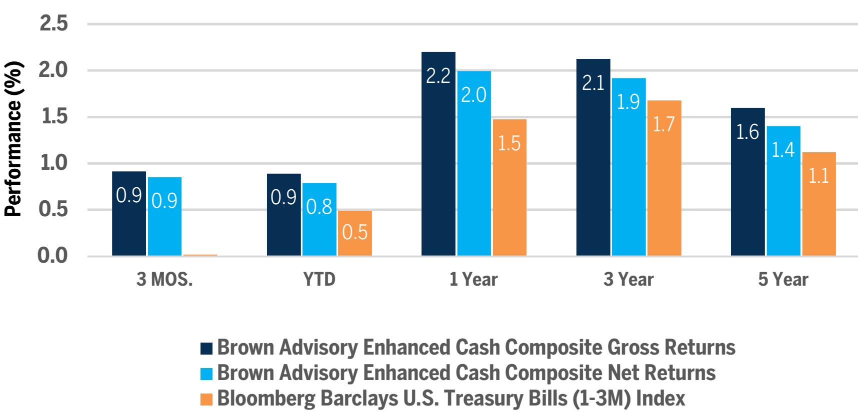
Second Quarter 2020

PHILOSOPHY

The Brown Advisory Enhanced Cash team believes a portfolio of short-term fixed income securities, identified through fundamental analysis and focused on core stability of principal, has the potential to deliver attractive and stable total returns over time.

STRATEGY INCEPTION DATE: 02/28/1994

PERFORMANCE (AS OF 06/30/2020)[1]



STRATEGY CLASSIFICATION

Strategy Type	Separate Account
Asset Class Focus	Short-term, High-grade Enhanced Cash
Geographic Focus	United States
Domicile	United States
Objective	Total Return, Low Volatility
Benchmark	Bloomberg Barclays U.S. Treasury Bills (1-3M) Index

Notes:

1. Source: FactSet®. Returns shown are through 06/30/2020 for each period. All returns greater than one year are annualized. Past performance is not indicative of future results. The composite data shown above reflects the Enhanced Cash Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is GIPS compliant firm and is a division of Brown Advisory LLC. Please see the reverse side for a GIPS compliant presentation.
2. Source: FactSet®. The portfolio information on the right is based on a representative Enhanced Cash account and is provided as supplemental information. Portfolio level information includes cash and cash equivalents. Fixed income sectors, quality distribution and duration distribution may not total 100% due to rounding.
3. Please see the Brown Advisory Enhanced Cash Composite performance disclosure on the reverse side for additional information and a complete list of terms and definitions.

PORTFOLIO CHARACTERISTICS[2]

	REP. ACCOUNT	BLOOMBERG BARCLAYS U.S. TREASURY BILLS (1-3M) INDEX
Avg. Credit Quality	Aa2	Aaa
Effective Duration (years)	0.5	0.1
Yield to Worst (%)	0.5	0.1
Avg. Life (years)	0.7	0.1

SECTOR BREAKDOWN (%)[2]

	REP. ACCOUNT	BLOOMBERG BARCLAYS U.S. TREASURY BILLS (1-3M) INDEX
Cash & Equivalents	10.4	--
US Government	39.1	100.0
Corporate	15.7	--
ABS	5.7	--
Mortgage	1.5	--
CMBS	3.7	--
Municipal	24.0	--

QUALITY DISTRIBUTION (%)[2]

	REP. ACCOUNT	BLOOMBERG BARCLAYS U.S. TREASURY BILLS (1-3M) INDEX
AAA/Aaa	65.1	100.0
AA/Aa	19.2	--
A	5.3	--
BBB	10.5	--

DURATION DISTRIBUTION (%)[2]

	REP. ACCOUNT	BLOOMBERG BARCLAYS U.S. TREASURY BILLS (1-3M) INDEX
Less than 1 Year	74.9	100.0
1 to 3 Years	25.1	--

About Brown Advisory

Brown Advisory is a leading independent investment firm that offers a wide range of solutions to institutions, corporations, nonprofits, families and individuals. Our mission is to make a material and positive difference in the lives of our clients. We are committed to delivering a combination of first-class performance, customized strategic advice and the highest level of personalized service.

We follow a philosophy that fixed income strategies built from a foundation of stability coupled with fundamental credit research can seek to generate alpha and control risk. We have a culture and firm equity ownership structure that attract and retain professionals who share those beliefs, and we follow a repeatable investment process that helps us stay true to our philosophy.

HEAD OF U.S. INSTITUTIONAL SALES & SERVICE
Nicole Nesbitt
nnesbitt@brownadvisory.com
(410) 895-4822

U.S. INSTITUTIONAL BUSINESS DEVELOPMENT & CONSULTANT RELATIONS
Greg Caron
gcaron@brownadvisory.com
(410) 537-5572

FINANCIAL INTERMEDIARIES
Matt Pedicino
mpedicino@brownadvisory.com
(443) 873-5252

Brown Advisory Enhanced Cash

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets ($USD Millions)	GIPS Firm Assets ($USD Millions)
2019	3.1	2.9	2.2	0.3	0.2	9	0.2	72	42,426
2018	1.8	1.6	1.8	0.3	0.2	11	0.1	85	30,529
2017	1.1	0.9	0.8	0.3	0.1	9	0.1	40	33,155
2016	1	0.8	0.3	0.3	0.1	10	0.1	57	30,417
2015	0.6	0.4	0	0.3	0	10	0.2	99	43,746
2014	0.7	0.6	0	0.4	0	13	0.1	176	44,772
2013	0.2	0	0	0.3	0	14	0.1	142	40,739
2012	1	0.8	0.1	0.2	0	7	0.5	25	26,794
2011	0.3	0	0.1	0.2	0	Five or fewer	N/A	15	19,962
2010**	0.3	-0.1	0.1	0.8	0.8	9	0.7	4	16,859
2009	0.9	0.6	0.1	1	1.9	9	0.3	8	N/A

** Returns prior to 2010 were earned at Brown Advisory Cavanaugh, LLC previously named Cavanaugh Capital Management Inc., therefore firm assets are not applicable.

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2019. The Verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. GIPS® is a registered trademark owned by CFA Institute.

1. *For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
2. The Enhanced Cash Composite (the Composite) is comprised of all discretionary accounts with no material investment restrictions, which invest primarily in fixed income securities that have a target duration between zero and two years. At least 80% of the securities in each portfolio in this composite will have credit quality ratings of A or better at the time of purchase. The Composite is invested primarily in taxable securities.
3. The minimum account market value required for Composite inclusion is $100,000. Prior to 2015, the Composite did not maintain a minimum market value requirement for Composite inclusion.
4. The Composite creation date is March 1, 2016. The Composite inception date is March 1, 1994.
5. The benchmark is the Bloomberg Barclays U.S. 1-3 Month Treasury Bill Index. The Bloomberg Barclays U.S. 1-3 Month Treasury Bill Index is composed of zero-coupon Treasury bills with a maturity between 1 and 3 months. Bloomberg Barclays Indices are trademarks of Bloomberg or its licensors, including Barclays Bank PLC. On February 21st 2017, the benchmark was changed retroactively from the Bank of America Merrill Lynch 0-3 Month T-Bill Index to the Bloomberg Barclays U.S. 1-3 Month Treasury Bill Index. The benchmark was changed due to a lack of data availability on the prior benchmark. The two benchmarks are deemed to be similar and highly correlated. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
6. The composite dispersion presented is an equal-weighted standard deviation of portfolio returns calculated for the accounts in the Composite for the entire calendar year period. The composite dispersion is not applicable (N/A) for periods where there were five or fewer accounts in the Composite for the entire period.
7. Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fee performance returns reflect the deduction of actual management fees and all trading commissions. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: 0.375% on the first $10 million; 0.25% on the next $15 million and 0.20% on the balance over $25 million. Further information regarding investment advisory fees is described in Part II A of the firm's form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
8. The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31.
9. Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
10. To date, any material use of derivatives has consisted of CMOs and range accrual notes.
11. Duration is a measure of interest rate risk.
12. A complete list of composite descriptions, policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.
13. Past performance is not indicative of future results.
14. This piece is provided for informational purposes only and should not be construed as a research report, a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell or hold any of the securities mentioned, including any mutual fund managed by Brown Advisory.

Terms and Definitions for Representative Account Calculations

FactSet® is a registered trademark of FactSet Research Systems, Inc. Effective Duration is a time measure of a bond's interest-rate sensitivity, based on the weighted average of the time periods over which a bond's cash flows accrue to the bondholder. Yield to Worst is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call or sinking fund, are used by the issuer. Average Life is the average period of time for all principal dollars to be returned to investors. Alpha is a measure of performance on a risk-adjusted basis. Alpha takes the volatility (price risk) of a mutual fund and compares its risk-adjusted performance to a benchmark index.