

# Global Leaders Fund

Investor: **BIALX** Institutional: **BAFLX**

Fourth Quarter 2019

## GLOBAL EQUITY

### WHY INVEST IN BROWN ADVISORY GLOBAL LEADERS?

**We focus on companies that are global leaders that we believe can deliver attractive growth.**

We define Global Leaders as companies that have competitive advantages with strong management teams, pricing power, above-industry margins and high return on invested capital (ROIC) that is underpinned by long-term, structural growth. High relative ROIC is particularly helpful when analyzing global equities because those companies tend to see profitability persist.

**We believe that the best way to generate attractive risk-adjusted returns over time is through a concentrated, low-turnover portfolio.**

We scour the global equity universe to identify the most attractive Global Leaders based on bottom-up, fundamental research. By limiting the portfolio to 40 stocks, we can be selective about valuations and choose the most compelling investment opportunities.

**Fund Managers Mick Dillon, Bertie Thomson and the Brown Advisory equity research team have the expertise to successfully manage a global equity portfolio.**

Together they have years of experience managing concentrated global portfolios. Like the rest of the Brown Advisory investment team, they believe that long-term investing and concentrating portfolios on our best investment ideas is in the best interest of our shareholders.

Fund Managers: Mick Dillon, CFA & Bertie Thomson, CFA  
Benchmark: FTSE All-World Net Index

### TOP 10 PORTFOLIO HOLDINGS % (AS OF 12/31/2019)

Top 10 Holdings	%
Microsoft Corp	7.9
Alphabet Inc	5.2
Visa Inc	5.0
Mastercard Inc	4.2
Unilever PLC	3.9
Taiwan Semiconductor Manufacturing Co Ltd	3.8
JPMorgan Chase & Co	3.7
Atlas Copco AB	3.6
Booking Holdings Inc	3.5
Estee Lauder Cos Inc/The	3.3
<b>Brown Advisory Global Leaders Fund Top 10%</b>	<b>44.1</b>
Cash & Equivalents	3.1

Source: U.S. Bank. Fund holdings include cash and equivalents and are subject to change at any time and should not be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned.

### AVERAGE ANNUAL TOTAL RETURNS % (AS OF 12/31/2019)

	3 MO.	1 YR.	3 YR.	INCEPTION (07/01/2015)	INCEPTION (10/31/2018)
Brown Advisory Global Leaders Fund					
Investor Class - BIALX Inception: 07/01/2015	8.58	33.95	20.47	12.60	--
Institutional Class - BAFLX Inception: 10/31/2018	8.62	34.16	--	--	25.05
FTSE All-World Net Index	9.03	26.52	12.36	8.59	16.38
<b>Excess Return vs. Index (Investor)</b>	<b>0.45</b>	<b>7.43</b>	<b>8.11</b>	<b>4.01</b>	<b>--</b>
Morningstar % Rank in Category (Investor)		6	4		

Gross Expense Ratio: 1.05% (Investor) 0.90% (Institutional) Net Expense Ratio: 0.91% (Investor) 0.76% (Institutional)

Source: U.S. Bank. Performance data quoted represents past performance and is no guarantee of future results. Performance for periods greater than one year is annualized. Current performance may be lower or higher than the performance data quoted. Investment return and principal value will fluctuate so that an investor's shares, when redeemed, may be worth more or less than original cost. Performance for other share classes will vary. Shares redeemed or exchanged within 14 days of purchase will be charged a 1.00% fee. Performance data quoted does not reflect the redemption or exchange fee. If reflected, total returns would be reduced. For the most recent month end performance, please call 1-800-540-6807.

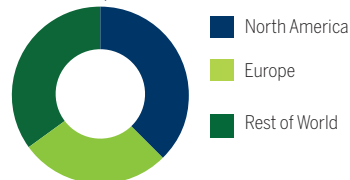
### OVERALL MORNINGSTAR RATING™



As of 12/31/2019 for Investor Shares among 722 World Stock funds (derived from a weighted average of the fund's three-, five- and 10-year risk adjusted return measure).

### GEOGRAPHIC COMPOSITION

(As of 12/31/2019)



Geographic Region	Fund
North America	36.4%
Europe	26.8%
Rest of World	33.7%

Source: FactSet®. Geographic composition includes cash and cash equivalents which equaled 3.1%; calculated as a percentage of the fund by country of revenue. Numbers may not total 100% due to rounding.

### CHARACTERISTICS (AS OF 12/31/2019)

	BIALX	INDEX
Morningstar Category (U.S.)	World Stock	--
Fund Assets (\$MM)	353.6	--
Number of Holdings	31	3,931
Wtd. Avg. Market Capitalization¹ (\$B)	262.9	189.1
Wtd. Median Market Capitalization¹ (\$B)	74.5	63.0
Earnings Growth Rate, (3-5 Yr. estimate² (%))	13.0	10.2
Sales Growth Rate, (3-Yr. Hist. average³ (%))	12.3	10.1
Return on Invested Capital⁴ (%)	17.6	8.1
Price-to-Earnings Ratio⁵ (P/E, FY1)	22.2	15.6

Source: Fund net assets provided by U.S. Bank and are as of the last day of the quarter and include all share classes. Characteristics exclude cash and equivalents and are derived from FactSet and are applicable to investor share class only. Performance figures and charts include the reinvestment of dividend and capital gain distributions. Returns would have been lower during the specified periods if the payment of certain fees by the Fund had not been waived or expenses reimbursed. **Earnings growth 3-5 year estimate is not a measure of the Fund's future performance.**

Morningstar Rankings represent a fund's total-return percentile rank relative to all funds that have the same Morningstar Category. The highest percentile rank is 1 and the lowest is 100. It is based on Morningstar total return, which includes both income and capital gains or losses and is not adjusted for sales charges or redemption fees. Past performance does not guarantee future results.



## PORTFOLIO DIVERSIFICATION (AS OF 12/31/2019)

Sector Composition %	Fund	INDEX	Weighting Difference
Communication Services	14.3	8.8	5.5
Consumer Discretionary	8.4	10.6	-2.2
Consumer Staples	10.2	8.1	2.1
Energy	--	5.3	-5.3
Financials	20.2	16.9	3.3
Health Care	3.9	11.7	-7.8
Industrials	14.1	10.4	3.7
Information Technology	24.2	16.9	7.2
Materials	4.7	4.9	-0.1
Real Estate	--	3.1	-3.1
Utilities	--	3.3	-3.3

Source: FactSet®. Sector breakdown (excluding cash and equivalents) is subject to change at any time. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. Sectors are based on the Global Industry Classification Standard (GICS®) classification system. Numbers may not total due to rounding.

### EXPERIENCED MANAGEMENT



#### MICK DILLON, CFA

Mick Dillon is the portfolio manager of the Brown Advisory Global Leaders Fund. **Investment experience dating from 1995; Joined Brown Advisory 2014; manager since fund inception**



#### BERTIE THOMSON, CFA

Bertie Thomson is the portfolio manager of the Brown Advisory Global Leaders Fund. **Investment experience dating from 2002; Joined Brown Advisory 2015**

**Before investing you should carefully consider the Fund's investment objectives, risks, charges, and expenses. This and other information is in the summary or statutory prospectus, a copy of which may be obtained by calling 1-800-540-6807 or visiting the Fund's website, [www.brownadvisoryfunds.com](http://www.brownadvisoryfunds.com). Please read the prospectus carefully before you invest.**

**Securities of medium-sized companies may be more volatile and more difficult to liquidate during market down turns than securities of larger companies. Investments in foreign securities and ADRs entail certain risks not associated with investments in domestic securities, such as volatility of currency exchange rates, and in some cases, political and economic instability and relatively illiquid markets. These risks are greater in emerging markets. In addition, the fund is susceptible to risks from investments in ETFs, REITs, derivatives, private placements and its investments in other investment companies. Diversification does not assure a profit or protect against a loss in a declining market.**

The **FTSE All-World Index** is a market-capitalisation weighted index representing the performance of the large and mid cap stocks from the FTSE Global Equity Index Series and covers 90-95% of the investable market capitalisation. The index covers Developed and Emerging markets and is suitable as the basis for investment products, such as funds, derivatives and exchange-traded funds. FTSE® is a trade mark of LSEG and is used by FTSE under licence.

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The Morningstar category represents a universe of open-end U.S. funds with similar objectives.

The Morningstar Rating™ for funds, or "star rating," is calculated for managed products (including mutual funds, variable annuity and variable life subaccounts, exchange-traded funds, closed-end funds, and separate accounts) with at least a three-year history. Exchange-traded funds and open-ended mutual funds are considered a single population for comparative purposes. It is calculated based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a managed product's monthly excess performance, placing more emphasis on downward variations and rewarding consistent performance. The top 10% of products in each product category receive 5 stars, the next 22.5% receive 4 stars, the next 35% receive 3 stars, the next 22.5% receive 2 stars, and the bottom 10% receive 1 star. The Overall Morningstar Rating™ for a managed product is derived from a weighted average of the performance figures associated with its three-, five-, and 10-year (if applicable) Morningstar Rating™ metrics.

## MARKET CAPITALIZATION (AS OF 12/31/2019)

	BIALX	INDEX
Greater than \$100B	42.6	40.3
\$50B - \$100B	22.1	15.2
\$10B - \$50B	27.6	34.0
Less than \$10B	7.7	10.6

Source: FactSet.

### BROWN ADVISORY: AN INDEPENDENT INVESTMENT FIRM

*that offers a wide range of solutions to institutions, corporations, nonprofits, families and individuals. Our mission is to make a material and positive difference in the lives of our clients by providing them first-rate investment performance, customized strategic advice and the highest level of personalized service.*

- Founded in 1993
- Independent since 1998
- 100% of colleagues collectively own approximately 70% of the firm

The weights are: 100% three-year rating for 36-59 months of total returns, 60% five-year rating/40% three-year rating for 60-119 months of total returns, and 50% 10-year rating/30% five-year rating/20% three-year rating for 120 or more months of total returns. While the 10-year overall star rating formula seems to give the most weight to the 10-year period, the most recent three-year period actually has the greatest impact because it is included in all three rating periods. Morningstar Rankings represent a fund's total-return percentile rank relative

to all funds that have the same Morningstar Category. The highest percentile rank is 1 and the lowest is 100. It is based on Morningstar total return, which includes both income and capital gains or losses and is not adjusted for sales charges or redemption fees. **Past performance is no guarantee of future results.** Brown Advisory Global Leaders Fund was rated against the following numbers of U.S. domiciled World Stock funds over the following time periods: 722 funds in the last three year period ending 12/31/2019. With respect to these World Stock funds, Brown Advisory Global Leaders Fund received a Morningstar Rating of 5 stars for the three-year period.

#### Terms and Definitions

The net expense ratio represents the percentage paid by investors.

1. **Market Capitalization** is the value of the fund as determined by the market price of its issued and outstanding stock. The **Weighted Average Market Capitalization** of a portfolio equals the average of each holding's market cap, weighted by its relative position size in the portfolio (in such a weighting scheme, larger positions have a greater influence on the calculation). The **Weighted Median Market Capitalization** is the median market capitalization of a fund's equity portfolio gives you a measure of the size of the companies in which an equity fund invests. It is the trimmed mean of the market capitalizations of the stocks in the fund's portfolio.
2. **Earnings growth rate** is based on consensus estimates derived from FactSet as of the current quarter-end for the next 3-5 year trailing period, and is not a measure of the Fund's future performance.
3. **Sales growth rate** is based on FactSet reported company revenue for the past three years at the end of the current quarter, provided as a historical average.
4. **Return on Invested Capital (ROIC)** is based on FactSet using the company's last reported ROIC from the most recent quarter, or if not available the most recent quarter available. The metric is used to assess a company's efficiency at allocating capital under its control of profitable investments. It is a ratio of a company's net income less dividends divided by total capital.
5. **Price-Earnings Ratio (P/E Ratio)** is the ratio of the share of a company's stock compared to its per-share earnings.

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