

National Municipal Bond

STRATEGY FACT SHEET

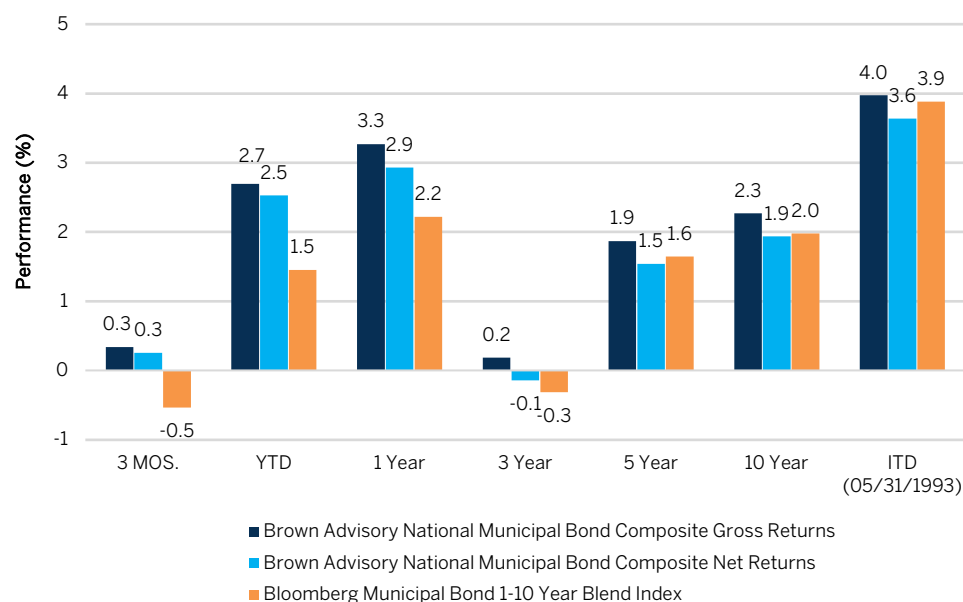
Second Quarter 2023

PHILOSOPHY

The Brown Advisory Municipal Bond team believes a portfolio of intermediate-term municipal fixed income securities, identified through fundamental analysis and concentrated on our best ideas, has the potential to deliver attractive and tax-efficient risk-adjusted returns over time.

STRATEGY INCEPTION DATE: 05/31/1993

PERFORMANCE (AS OF 06/30/2023)^{1,3}



STRATEGY CLASSIFICATION

Strategy Type	Separate Account
Asset Class Focus	Intermediate-term, High-grade Intermediate Municipal
Geographic Focus	United States
Domicile	United States
Objective	Total Return, Low Volatility
Benchmark ⁴	Bloomberg Municipal Bond 1-10 Year Blend Index

- Notes:
- Source: FactSet®. Returns shown are through 06/30/2023 for each period. All returns greater than one year are annualized. Past performance is not indicative of future results.
 - Source: FactSet. The portfolio information on the right is based on a representative National Municipal Bond account and is provided as Supplemental Information. Portfolio level information includes cash and cash equivalents. Fixed income sectors, quality distribution and duration distribution may not total 100% due to rounding.
 - The composite performance shown above reflects the National Municipal Bond Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a division of Brown Advisory LLC, and Brown Advisory Institutional is a GIPS compliant firm. Please see the reverse side for a GIPS Report and a complete list of terms and definitions.
 - Bloomberg® and Bloomberg Municipal Bond 1-10 Year Blend Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by Brown Advisory. Bloomberg is not affiliated with Brown Advisory, and Bloomberg does not approve, endorse, review, or recommend the Brown Advisory National Municipal Bond Strategy. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the Brown Advisory National Municipal Bond Strategy.

PORTFOLIO CHARACTERISTICS²

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Avg. Credit Quality	A1	Aa3
Effective Duration (years)	3.9	3.7
Average life (yrs)	5.1	4.1
Yield to Worst (%)	4.0	3.1

SECTOR BREAKDOWN (%)²

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Cash & Equivalents	2.7	--
Revenue	82.0	61.0
General Obligation	12.4	32.1
Pre-Refunded	2.9	6.8

QUALITY DISTRIBUTION (%)²

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
AAA/Aaa	2.7	18.2
AA/Aa	47.5	54.3
A	40.7	22.9
BBB	9.0	3.6
High Yield	--	--
Not Rated	--	1.1

DURATION DISTRIBUTION (%)²

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Less than 1 Year	14.9	6.0
1 to 3 Years	34.1	36.9
3 to 5 Years	13.1	31.2
5 to 7 Years	20.8	18.9
7 to 10 Years	10.4	6.7
Greater than 10 years	6.7	0.3

About Brown Advisory

Brown Advisory is a leading independent investment firm that offers a wide range of solutions to institutions, corporations, nonprofits, families and individuals. Our mission is to make a material and positive difference in the lives of our clients. We are committed to delivering a combination of first-class performance, customized strategic advice and the highest level of personalized service.

We follow a philosophy that fixed income strategies built from a foundation of stability coupled with fundamental credit research can seek to generate alpha and control risk. We have a culture and firm equity ownership structure that attract and retain professionals who share those beliefs, and we follow a repeatable investment process that helps us stay true to our philosophy.

HEAD OF U.S. INSTITUTIONAL SALES & SERVICE

Nicole Nesbitt
nnesbitt@brownadvisory.com
(410) 895-4822

U.S. INSTITUTIONAL BUSINESS DEVELOPMENT & CONSULTANT RELATIONS

Kosta Stathopoulos
kstathopoulos@brownadvisory.com
(415) 926-7304

FINANCIAL INTERMEDIARIES

Matt Medicino
mpedicino@brownadvisory.com
(443) 873-5252

Brown Advisory National Municipal Bond Composite

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Current Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)*	GIPS Firm Assets (\$USD Millions)*
2022	-7.8	-8.0	-4.8	5.7	4.4	146	0.6	1,447	58,575
2021	2.4	2.0	0.5	4.1	2.8	211	0.4	2,369	79,715
2020	3.9	3.5	4.2	4.0	2.8	216	0.7	2,374	59,683
2019	7.1	6.8	5.6	1.8	1.9	226	0.3	2,360	42,426
2018	1.9	1.5	1.6	2.5	2.5	205	0.2	1,601	30,529
2017	4.4	4.1	3.5	2.4	2.5	142	0.3	993	33,155
2016	0.7	0.4	-0.1	2.5	2.4	134	0.3	883	30,417
2015	1.9	1.6	2.5	2.3	2.1	123	0.3	731	43,746
2014	5.7	5.4	4.7	2.4	2.2	45	0.5	415	44,772
2013	-1.1	-1.4	-0.3	2.5	2.5	24	0.4	283	40,739

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2022. The Verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- *For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The National Municipal Bond Composite (the Composite) is comprised of all discretionary accounts with no material investment restrictions, which invest in tax-exempt fixed income securities of an intermediate target duration, and flexibility to invest in bonds from multiple states. At least 80% of the securities in each portfolio in the Composite will have credit quality ratings of A or better at the time of purchase. The minimum account market value required for Composite inclusion is \$2 million, and accounts in the Composite will have an average effective duration between 3.5 and 5.5 years.
- The Composite creation date is March 1, 2006. The Composite inception date is June 1, 1993.
- The benchmark is the Bloomberg Municipal Bond 1-10 Year Index. The Bloomberg Municipal Bond 1-10 Year Index consists of a broad selection of investment-grade general obligation bonds, revenue bonds, insured bonds (including all insured bonds with a Aaa/AAA rating), and prerefunded bonds with maturities of at least 1 year and less than 10 years. It is an unmanaged index representative of the tax-exempt bond market. "Bloomberg®" and Bloomberg Municipal Bond Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by Brown Advisory Institutional. Bloomberg is not affiliated with Brown Advisory Institutional, and Bloomberg does not approve, endorse, review, or recommend the Composite. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the Composite. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fees performance returns are calculated by adjusting the gross-of-fees performance return by the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV, applied on a monthly basis. Certain accounts in the Composite pay asset-based custody fees that include commissions. For these accounts, gross returns are also net of custody fees. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: 0.325% on the first \$10 million; 0.30% on the next \$15 million and 0.25% on the balance over \$25 million. Further information regarding investment advisory fees is described in Part 2A of the firm's Form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- Effective July 1, 2023, the firm transitioned from using actual account fees in the calculation of net performance returns to applying the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV. The net performance track record was revised back to Composite inception.
- The investment management fee for the Investor Shares of the Brown Advisory Tax-Exempt Bond Fund (the Fund), which is included in the Composite, is 0.30%, and represents the highest fee charged excluding Advisor Shares. The total expense ratio for the Investor Shares of the Fund as of the most recent fiscal year end (June 30, 2022) was 0.46%. Further information regarding investment management fees and expenses is described in the fund prospectus and annual report.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31.
- Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- Portfolios in the Composite do not make material use of derivative securities.
- Duration is a measure of interest rate risk.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- This is not an offer to sell securities. That may only be accomplished by the issuance of a private offering memorandum/subsidiary documents.
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Terms and Definitions for Representative Account Calculations

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Effective Duration is a time measure of a bond's interest-rate sensitivity, based on the weighted average of the time periods over which a bond's cash flows accrue to the bondholder. Yield to Worst is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call or sinking fund, are used by the issuer. Average Life is the average period of time for all principal dollars to be returned to investors. Alpha is a measure of performance on a risk-adjusted basis. Alpha takes the volatility (price risk) of a mutual fund and compares its risk-adjusted performance to a benchmark index.