

# Tax-Exempt Sustainable Fixed Income

## STRATEGY FACT SHEET

Third Quarter 2022

### PHILOSOPHY

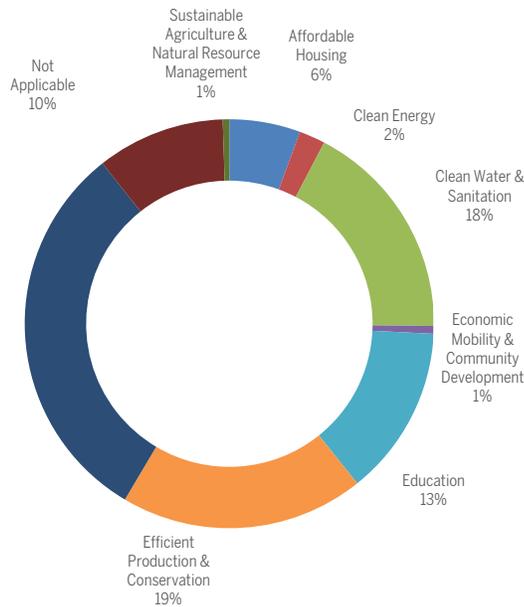
We seek to deliver attractive after-tax returns by incorporating ESG research that we believe strengthens bottom-up, credit-focused research, while seeking to produce positive environmental and social impacts.

STRATEGY INCEPTION DATE: 09/30/2014

### IMPACT THEMES

- Affordable Housing
- Clean Energy
- Clean Water & Sanitation
- Diversity, Inclusion, Equality
- Economic Mobility & Community Development
- Education
- Efficient Production & Conservation
- Health & Wellness
- Multi-Sector
- Sustainable Agriculture & Natural Resource Management
- Sustainable Technology Innovation

### IMPACT DISTRIBUTION<sup>2</sup>



### PORTFOLIO CHARACTERISTICS<sup>2</sup>

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Effective Duration (years)	4.6	3.8
Yield to Worst (%)	4.1	3.5
Avg. Life (years)	7.6	4.4

### SECTOR DISTRIBUTION (%)<sup>2</sup>

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Cash & Equivalents	2.2	--
Revenue	82.8	59.3
General Obligation	12.8	31.6
Pre-Refunded	2.3	9.1

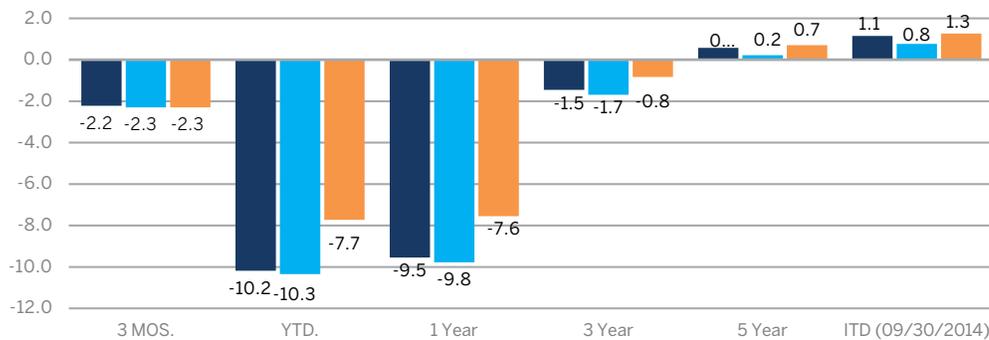
### CREDIT QUALITY COMPOSITION (%)<sup>2</sup>

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
AAA/Aaa	7.3	18.1
AA/Aa	41.3	54.2
A	39.4	21.7
BBB	11.2	4.8
High Yield	--	0.03
Not Rated	0.8	1.2

### DURATION DISTRIBUTION (%)<sup>2</sup>

	REP. ACCOUNT	BLOOMBERG MUNI BOND 1-10 YR BLEND INDEX
Less than 1 Year	17.7	6.0
1 to 3 Years	15.2	36.1
3 to 5 Years	20.9	30.5
5 to 7 Years	21.7	17.9
7 to 10 Years	22.4	9.3
Greater than 10 years	2.2	0.3

### PERFORMANCE (AS OF 09/30/2022)<sup>1,3</sup>



- Brown Advisory Tax-Exempt Sustainable Fixed Income Composite Gross Returns
- Brown Advisory Tax-Exempt Sustainable Fixed Income Composite Net Returns
- Bloomberg Municipal Bond 1-10 Year Blend Index

- Notes:
- Source: FactSet®. Returns shown are through 09/30/2022 for each period. All returns greater than one year are annualized. Past performance is not indicative of future results.
  - Source: FactSet®. The portfolio information on the right is based on a representative Tax-Exempt Sustainable Fixed Income account and is provided as Supplemental Information. Portfolio level information includes cash and cash equivalents, fixed income sectors, quality distribution and duration distribution may not total 100% due to rounding. \*NA refers to cash and equivalents, treasuries, and ESG neutral securities.
  - The composite performance shown above reflects the Tax-Exempt Sustainable Fixed Income Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a division of Brown Advisory LLC, and Brown Advisory Institutional is a GIPS compliant firm. Please see the reverse side for a GIPS compliant presentation and complete list of terms and definitions.
  - Bloomberg® and Bloomberg Municipal Bond 1-10 Year Blend Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by Brown Advisory. Bloomberg is not affiliated with Brown Advisory, and Bloomberg does not approve, endorse, review, or recommend the Brown Advisory Tax-Exempt Sustainable Fixed Income Strategy. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the Brown Advisory Tax-Exempt Sustainable Fixed Income Strategy.
  - ESG considerations are one of multiple informational inputs into the investment process, alongside data on traditional financial factors, and so are not the sole driver of decision-making. ESG analysis may not be performed for every holding in the strategy.

# About Brown Advisory

Brown Advisory is a leading independent investment firm that offers a wide range of solutions to institutions, corporations, nonprofits, families and individuals. Our mission is to make a material and positive difference in the lives of our clients. We are committed to delivering a combination of first-class performance, customized strategic advice and the highest level of personalized service.

We follow a philosophy that fixed income strategies built from a foundation of stability coupled with fundamental credit research can seek to generate alpha and control risk. We have a culture and firm equity ownership structure that attract and retain professionals who share those beliefs, and we follow a repeatable investment process that helps us stay true to our philosophy.

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# Brown Advisory Tax-Exempt Sustainable Composite

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)	Firm Assets (\$USD Millions)
2021	2.0	1.8	0.5	3.4	2.8	56	0.7	494	79,715
2020	3.9	3.6	4.2	3.3	4.1	51	0.6	491	59,683
2019	6.4	5.9	5.6	1.8	1.9	27	0.5	206	42,426
2018	1.6	1.1	1.6	2.4	2.5	48	0.2	114	30,529
2017	3.7	3.2	3.5	2.4	2.5	10	0.4	41	33,155
2016	-0.1	-0.5	-0.1	N/A	N/A	1	N/A	29	30,417
2015	2.1	1.7	2.5	N/A	N/A	1	N/A	7	437,46
2014**	0.8	0.7	0.6	N/A	N/A	1	N/A	7	44,772

\*\*Return is for period October 1, 2014 through December 31, 2014.

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2021. The Verification Reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- \*For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The Tax-Exempt Sustainable Composite (the Composite) is comprised of all discretionary accounts with no material investment restrictions, which invest in tax-exempt fixed income securities of an intermediate target duration, and flexibility to invest in bonds from multiple states. At least 80% of the securities in each portfolio in the Composite will have credit quality ratings of A or better at the time of purchase. The minimum account market value required for Composite inclusion is \$2 million, and accounts in the Composite will have an average effective duration between 3.5 and 5.5 years. Bonds in Composite accounts are evaluated according to a variety of environmental, social and governance factors. These factors are used by the portfolio manager to seek holdings with attractive ESG risk profiles and/or bonds whose uses of proceeds meet the standards of the Green Bond Principles. ESG factors are not used for the purposes of absolute negative screening in Composite accounts.
- ESG considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The strategy seeks to identify issuers and securities that it believes may have desirable ESG outcomes, but investors may differ in their views of what constitutes positive or negative ESG outcomes. As a result, the strategy may invest in securities that do not reflect the beliefs and values of any particular investor. The strategy may also invest in securities that would otherwise be screened out of other ESG oriented funds. Security selection will be impacted by the combined focus on ESG assessments and forecasts of return and risk. The strategy intends to invest in securities with measurable ESG outcomes, as determined by Brown Advisory, and seeks to screen out particular issuers and industries. Brown Advisory relies on third parties to provide data and screening tools. There is no assurance that this information will be accurate or complete or that it will properly exclude all applicable securities. Investments selected using these tools may perform differently than as forecasted due to the factors incorporated into the screening process, changes from historical trends, and issues in the construction and implementation of the screens (including, but not limited to, software issues and other technological issues). There is no guarantee that Brown Advisory's use of these tools will result in effective investment decisions.
- From July 2017 to September 2019, the minimum account market value required for Composite inclusion was \$250,000. Prior to July 2017, the minimum account market value required for Composite inclusion was \$1 million.
- The Composite creation date is May 1, 2016. The Composite inception date is October 1, 2014.
- The current benchmark is the Bloomberg Municipal Bond 1-10 Year Index. The Bloomberg Municipal Bond 1-10 Year Index consists of a broad selection of investment-grade general obligation bonds, revenue bonds, insured bonds (including all insured bonds with a Aaa/AAA rating), and prerefunded bonds with maturities of at least 1 year and less than 10 years. It is an unmanaged index representative of the tax-exempt bond market. "Bloomberg®" and Bloomberg Municipal Bond Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by Brown Advisory Institutional. Bloomberg is not affiliated with Brown Advisory Institutional, and Bloomberg does not approve, endorse, review, or recommend the Composite. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the Composite. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period. The composite dispersion is not applicable (N/A) for periods where there were five or fewer accounts in the Composite for the entire period.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fee performance returns reflect the deduction of actual management fees and all trading commissions. Certain accounts in the Composite pay asset-based custody fees that include commissions. For these accounts, gross and net returns are also net of custody fees. Other expenses can reduce returns to investors. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: 0.325% on the first \$10 million; 0.30% on the next \$15 million; and 0.25% on the balance over \$25 million. Further information regarding investment advisory fees is described in Part II A of the firm's form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- The investment management fee for the Investor Shares of the Brown Advisory Tax-Exempt Sustainable Bond Fund (the Fund), which is included in the Composite, is 0.30%, and represents the highest fee charged excluding Advisor Shares. The total expense ratio for the Investor Shares of the Fund as of the most recent fiscal year end (June 30, 2021) was 0.49%. Further information regarding investment management fees and expenses is described in the fund prospectus and annual report.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31. The 3 year annualized standard deviation is not presented as of December 31, 2014, December 31, 2015 and December 31, 2016, because 36 month returns for the Composite were not available (N/A) because the Composite did not exist.
- Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- Portfolios in the Composite do not make material use of derivative securities.
- Duration is a measure of interest rate risk.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- This is not an offer to sell securities. That may only be accomplished by the issuance of a private offering memorandum/subsidiary documents.
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## Terms and Definitions for Representative Account Calculations

**Effective Duration** is a time measure of a bond's interest-rate sensitivity, based on the weighted average of the time periods over which a bond's cash flows accrue to the bondholder. **Yield to Worst** is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call or sinking fund, are used by the issuer. **Average Life** is the average period of time for all principal dollars to be returned to investors. **Alpha** is a measure of performance on a risk-adjusted basis. Alpha takes the volatility (price risk) of a mutual fund and compares its risk-adjusted performance to a benchmark index. FactSet® is a registered trademark of FactSet Research Systems, Inc. BondEdge® is a registered trademark of BondEdge Solutions LLC.