

# SMALL-CAP FUNDAMENTAL VALUE REVIEW AND OUTLOOK

AS OF SEPTEMBER 30, 2024

The Brown Advisory Small-Cap Fundamental Value strategy was up for the third quarter of 2024 and modestly outperformed its benchmark, the Russell 2000® Value Index.

Small-cap value shares outperformed larger cap and growth shares during the quarter. Investors have been focused on a wide range of macro economic factors which have broadly shaped the discussion and helped to push small-cap shares higher. This includes the potential for a soft landing as well as a more subdued level of inflation. Small-cap shares' relative valuation vs. large also remains attractive which has also helped to generate investor interest.

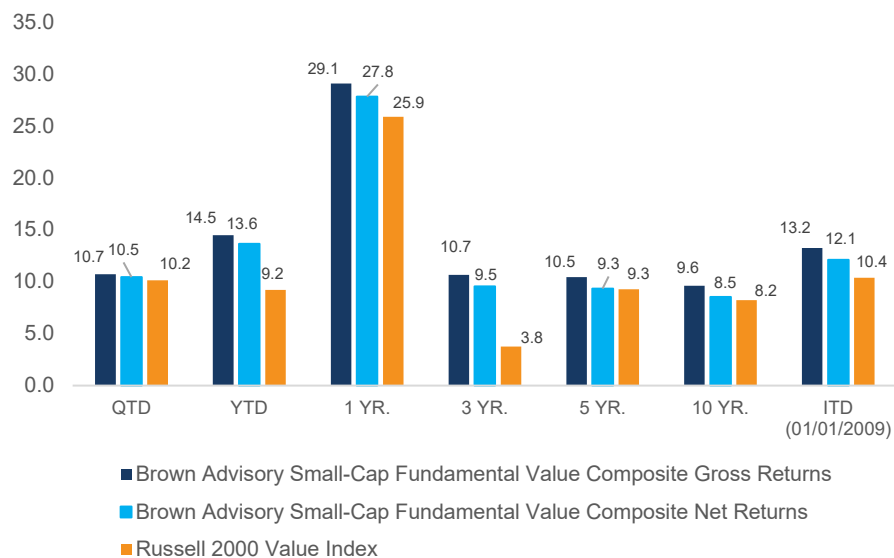
During the quarter, the Index was up materially during July. Due to strong stock performance within energy and materials, the strategy was able to keep pace with the Index. The strategy then trailed the Index modestly during August. During September, the strategy generated the bulk of its relative performance. For the quarter, Utilities (incl. Talen Energy), Consumer Discretionary (incl. Modine Manufacturing) and Energy were the strongest contributing sectors. Communication Services was the biggest source of underperformance.

The portfolio had a number of corporate actions during the quarter. Vista Outdoor (VSTO) continued its multi-faceted sales process. Recall that they have an offer from one group for the whole company and a separate offer for just the ammunition business. The whole company group increased their offer. The ammunition-only buyer modified their proposal to include a minority investment in the remaining sporting goods business. In addition, the board continues to evaluate the original plan to break the business into two stand-alone entities. Many shareholders, including Brown Advisory, have voiced our belief that the current whole company offer maximizes total shareholder value. The shareholder vote continues to be delayed, as the board explores ways to increase total value. Given the robust levels of cash flow generated by the ammunition business, these delays effectively increase the value of the company.

During the third quarter, NCR Voyix (VYX) announced the sale of their online banking business. The significant proceeds are expected to be used to repay debt and positions the company to commence a share buyback. An added benefit (along with last years spin of NCR Atleos (NATL)) is to significantly simplify the corporate structure and business which seeks to enable other investors to easily understand the cash flow and growth investment thesis. On October 1st, SITE Centers (SITC) completed their spin off the new entity Curblin Properties, an entity focused on convenience-oriented, high-trafficked shopping centers.

Investment activity returned to a more normalized pace. We made three new investments and sold three existing investments in Financials and Industrials. All three were sold due to valuation. The three new investments were in Financials, Energy, and Consumer Staples.

SCFV Q3  
2024 Performance



Source: Factset®. All returns greater than one year are annualized. Past performance is not indicative of future results. The composite performance shown above reflects the Small-Cap Fundamental Value Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a GIPS compliant firm and is a division of Brown Advisory LLC. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. Sectors are based on the Global Industry Classification Standard (GICS) classification system. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.

# SECTOR DIVERSIFICATION

AS OF SEPTEMBER 30, 2024

- The largest allocation increase during the quarter was our weighting within the Financials sector. The largest decrease was within the Industrials sector.
- Our largest overweight position is in the Industrials sector and our largest underweight position remains in the Health Care sector.
- In addition, we are overweight in Communication Services and Financials and underweight in Real Estate and Energy.

SECTOR	REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT (%)	RUSSELL 2000® VALUE INDEX (%)	DIFFERENCE (%)	REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT (%)	
	Q3'24	Q3'24	Q3'24	Q2'24	Q3'23
Communication Services	5.42	3.38	2.04	6.01	5.73
Consumer Discretionary	11.29	10.01	1.27	12.39	14.58
Consumer Staples	3.42	2.30	1.12	1.73	2.84
Energy	5.96	7.16	-1.20	6.11	7.55
Financials	29.91	28.09	1.82	28.08	25.76
Health Care	3.15	9.27	-6.12	3.32	2.25
Industrials	14.28	12.20	2.08	16.00	16.10
Information Technology	6.26	5.81	0.45	7.33	9.49
Materials	6.48	5.13	1.35	6.75	7.06
Real Estate	7.58	11.38	-3.80	7.71	6.58
Utilities	6.25	5.25	0.99	4.57	2.05

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. The portfolio information provided is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Sector diversification excludes cash and cash equivalents. Sectors are based on the Global Industry Classification Standard (GICS®) classification system. Please see disclosure statements at the end of this presentation for additional information and for a complete list of terms and definitions.

# QUARTER-TO-DATE ATTRIBUTION DETAIL BY SECTOR

AS OF SEPTEMBER 30, 2024



SECTOR	REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT		RUSSELL 2000® VALUE INDEX		ATTRIBUTION ANALYSIS		
	AVERAGE WEIGHT (%)	RETURN (%)	AVERAGE WEIGHT (%)	RETURN (%)	ALLOCATION EFFECT (%)	SELECTION & INTERACTION EFFECT (%)	TOTAL EFFECT (%)
Communication Services	5.70	0.22	3.11	26.97	0.49	-1.57	-1.08
Consumer Discretionary	10.87	19.46	9.90	9.71	-0.02	0.98	0.96
Consumer Staples	3.10	13.09	2.26	12.58	0.09	0.05	0.14
Energy	6.15	-0.83	7.89	-8.44	0.40	0.54	0.94
Financials	30.04	13.14	28.13	15.06	0.11	-0.58	-0.47
Health Care	3.30	5.32	9.36	8.81	0.09	-0.12	-0.03
Industrials	14.75	8.11	12.22	7.03	-0.10	0.18	0.09
Information Technology	6.81	2.64	5.87	3.63	-0.07	-0.09	-0.15
Materials	6.39	5.92	5.08	6.15	-0.05	-0.01	-0.07
Real Estate	7.61	12.77	11.01	17.69	-0.26	-0.36	-0.62
Utilities	5.27	42.58	5.17	13.31	-0.04	1.44	1.40
<b>Total</b>	<b>100.00</b>	<b>11.25</b>	<b>100.00</b>	<b>10.15</b>	<b>0.64</b>	<b>0.46</b>	<b>1.10</b>

Source: FactSet. The portfolio information provided is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Sectors are based on the Global Industry Classification Standard (GICS) classification system. Sector attribution is gross of fees and excludes cash and cash equivalents. Attribution Analysis shown is calculated on a gross of fees basis. Please see disclosure statements at the end of this presentation for additional information and for a complete list of terms and definitions.

# QUARTER-TO-DATE TOP FIVE CONTRIBUTORS TO RETURN

REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT TOP FIVE CONTRIBUTORS AS OF SEPTEMBER 30, 2024

	NAME	DESCRIPTION	AVERAGE WEIGHT (%)	RETURN (%)	CONTRIBUTION TO RETURN (%)
TLN	Talen Energy Corp	Generates and distributes electricity	3.42	60.70	1.89
TBBK	Bancorp Inc	Operates as a bank holding company through its subsidiaries provides banking services	3.45	41.71	1.23
EXP	Eagle Materials Inc.	Manufactures and distributes cement, gypsum wallboard and recycled paperboard products	3.28	32.42	0.98
MOD	Modine Manufacturing Company	Manufactures and sells heat-transfer systems & components and thermal management products	2.99	32.58	0.96
EPRT	Essential Properties Realty Trust, Inc.	Operates as a real estate investment trust which acquires, owns and manages single-tenant properties	1.90	24.46	0.45

- Talen Energy Corp (TLN) benefited from consensus expectations of increasingly tight power markets driven by increasing demand from data centers, reshoring, and EVs. Supply is driven by years of fossil fuel retirements required by clean energy mandates. To this end, the PJM capacity auction cleared at much higher prices than expected for the '25/'26 auction during the quarter. TLN also hosted an investor day in September.
- The Bancorp, Inc. (TBBK) has seen its stock rebound from a recent drop – as consensus concerns around the company's multi-family lending have subsided. Additionally, TBBK increased its share buyback program allocation for the year, alongside continued strong quarterly earnings reports.
- Eagle Materials (EXP) rebounded after challenging, weather-related impacts earlier in the year. The company continues to report tight pricing across its markets. In addition, a planned expansion of its Laramie plant has commenced and is anticipated to generate attractive returns.
- Modine Manufacturing Company's (MOD) acquisition of air handling unit manufacturer Scott Springfield Manufacturing for a very low multiple of EBITDA, as well as the positive margin impacts of management's 80/20 efforts, have driven both earnings growth and multiple expansion. Additionally, during the company's investor day in September, management presented three-year revenue growth and earnings targets that exceeded consensus expectations.
- Essential Properties Realty Trust, Inc. (EPRT) shares performed meaningfully in the quarter on the back of falling interest rates and strong company execution. EPRT continues to deploy capital at favorable economics, driving solid growth of its portfolio. We believe EPRT has navigated the interest rate environment well, utilizing attractively priced equity to finance acquisitions when necessary and maintaining low leverage to ensure flexibility for continued growth.

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. The portfolio information provided is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Commentary regarding an investment's contribution to return and relative performance has been assessed on a gross performance basis. Contributors are sorted in order of their contribution to return on a gross basis. Top five and bottom five contributors exclude cash and cash equivalents. Please see disclosure statements at the end of this presentation for additional information and for a complete list of terms and definitions.

# QUARTER-TO-DATE BOTTOM FIVE CONTRIBUTORS TO RETURN

REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT BOTTOM FIVE CONTRIBUTORS AS OF SEPTEMBER 30, 2024

	NAME	DESCRIPTION	AVERAGE WEIGHT (%)	RETURN (%)	CONTRIBUTION TO RETURN (%)
OEC	Orion S.A.	Manufactures and supplies carbon black	1.98	-18.75	-0.44
CXT	Crane NXT, Co.	Operates as a holding company which manufactures aerospace equipment, electronics systems, and flow control systems	1.35	-8.39	-0.14
NGVT	Ingevity Corporation	Engages in the manufacturing of specialty chemicals	1.13	-10.78	-0.14
SSTK	Shutterstock, Inc.	Engages in providing digital imagery licensing services	1.46	-7.76	-0.14
WTM	White Mountains Insurance Group Ltd	Provides property and casualty insurance services	1.54	-6.67	-0.14

- Orion (OEC) lowered guidance due to weaker demand in its rubber black business in the US and Asia impacted revenues and margins.
- Crane NXT (CXT) reported solid earnings for the quarter. While they raised guidance for the year, this was due to a recent acquisition. We believe the performance and backlog in the company's currency business continues to be meaningful, especially internationally. However, the company has been facing headwinds in its Payment Innovations segment due to customer delays in implementing product refreshes.
- Ingevity (NGVT) shares were down materially during the quarter due to continued weaker demand and performance in its chemicals segment caused the company to reduce guidance for the year. In addition, the company announced the final termination agreement and associated cost of its decision to exit the CTO market.
- Shutterstock (SSTK) underperformed in Q3 as the consumer driven business continues to be weak, which is overshadowing execution on the data distribution side of the business.
- White Mountains (WTM) Insurance had a solid operating performance during the second quarter. However, its share price performance did not keep up with the rest of small-caps/ small-cap financials.

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. The portfolio information provided is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Top five and bottom five contributors exclude cash and cash equivalents. Commentary regarding an investment's contribution to return and relative performance has been assessed on a gross performance basis. Contributors are sorted in order of their contribution to return on a gross basis. Please see disclosure statements at the end of this presentation for additional information and for a complete list of terms and definitions.

# QUARTER-TO-DATE ADDITIONS

REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT PORTFOLIO ACTIVITY AS OF SEPTEMBER 30, 2024

- First Interstate BancSystem (FIBK) is a regional bank with an attractive deposit franchise and a strong credit profile. Temporary impairment of First Interstate's profitability – largely due to the recent inverted Treasury yield-curve – has created an opportunity to purchase the company's stock at an attractive valuation.
- Nomad Foods (NOMD) is one of the largest manufacturers of branded frozen food in Europe. We believe NOMD is at an inflection point for volume to turn positive in 2H24 as price gaps have normalized, gross margin recovery has resulted in meaningful advertising and promotional (A&P) investment, and multiple years of internal investment are finally in place to run a more efficient organization. The stock trades at a significant discount to the peer group and a double digit free cash flow (FCF) yield on equity.
- Expro (XPRO) is a global oilfield services business with operations in 60 countries where they provide well construction, well intervention, and a range of drilling and completion services to Exploration and Production (E&P) companies. Today, Expro generates 70% of its revenue from offshore oil and gas production (with 30% onshore) and 80% derived internationally outside the US. The business trades at an attractive valuation and generates attractive levels of free cash flow due to its low capital intensity.

SYMBOL	ADDITIONS	SECTOR
FIBK	First Interstate BancSystem, Inc.	Financials
NOMD	Nomad Foods Ltd.	Consumer Staples
XPRO	Expro Group Holdings N.V.	Energy

# QUARTER-TO-DATE DELETIONS

REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT PORTFOLIO ACTIVITY AS OF SEPTEMBER 30, 2024

- Assurant (AIZ), Civeo Corp (CVEO), and Federal Signal (FSS) were all sold due to valuation.

SYMBOL	DELETIONS	SECTOR
AIZ	Assurant, Inc.	Financials
CVEO	Civeo Corp	Industrials
FSS	Federal Signal Corporation	Industrials

# PORTFOLIO CHARACTERISTICS

AS OF SEPTEMBER 30, 2024

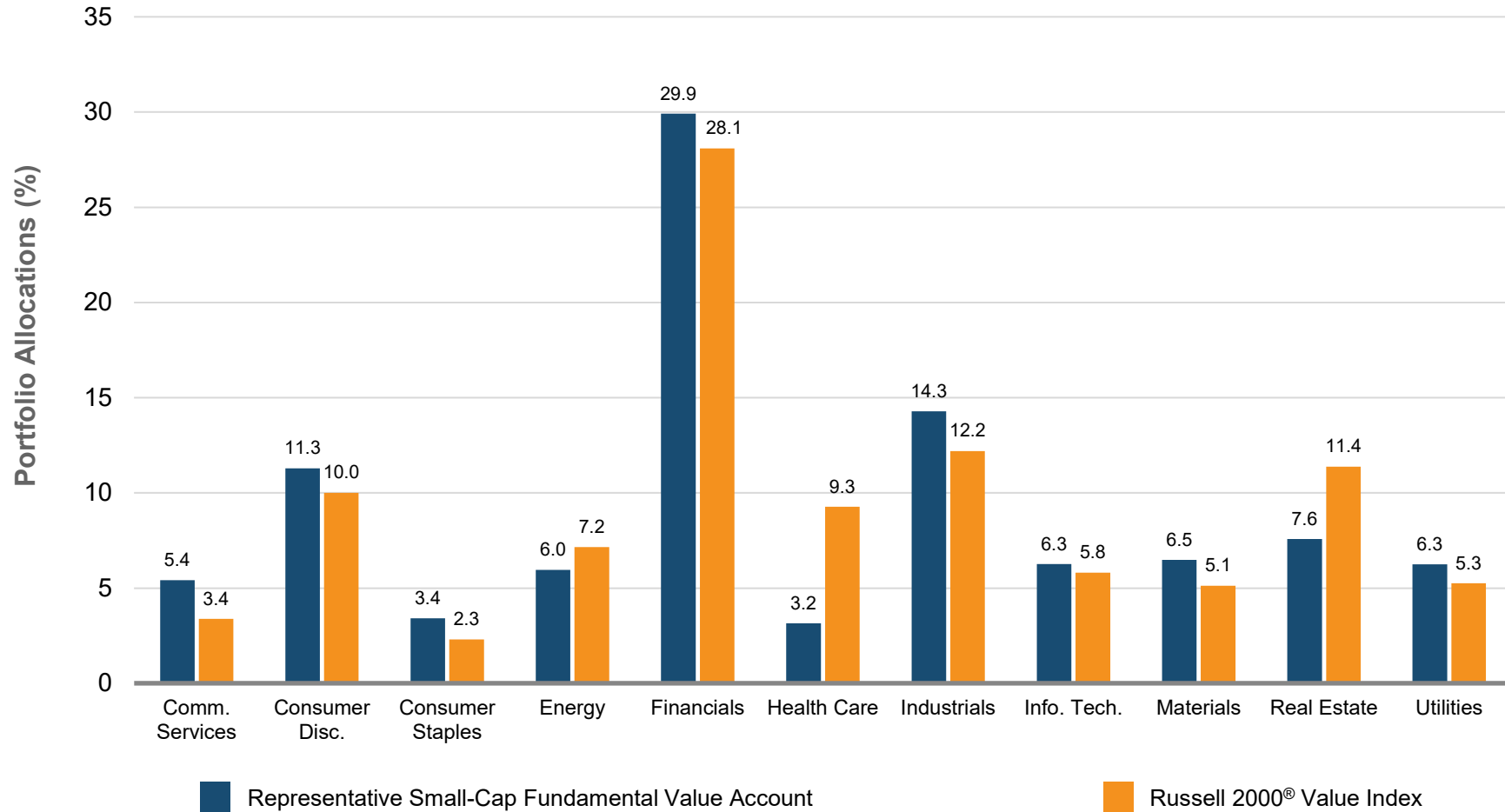
	REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT	RUSSELL 2000® VALUE INDEX
Number of Holdings	65	1438
Market Capitalization (\$ B)		
Weighted Average	3.8	2.8
Weighted Median	2.6	2.5
Maximum	12.6	15.9
Minimum	0.4	0.01
Top 10 Equity Holdings (%)	29.4	5.1
Three-Year Annualized Portfolio Turnover (%)	31.1	--

Source: FactSet. Portfolio information is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Portfolio characteristics exclude cash and cash equivalents with the exception of Top 10 portfolio holdings. Top 10 portfolio holdings include cash and equivalents which was 3.7% as of 09/30/2024. Please see the end of this presentation for a GIPS Report, important disclosures and a complete list of terms and definitions.



# SECTOR DIVERSIFICATION

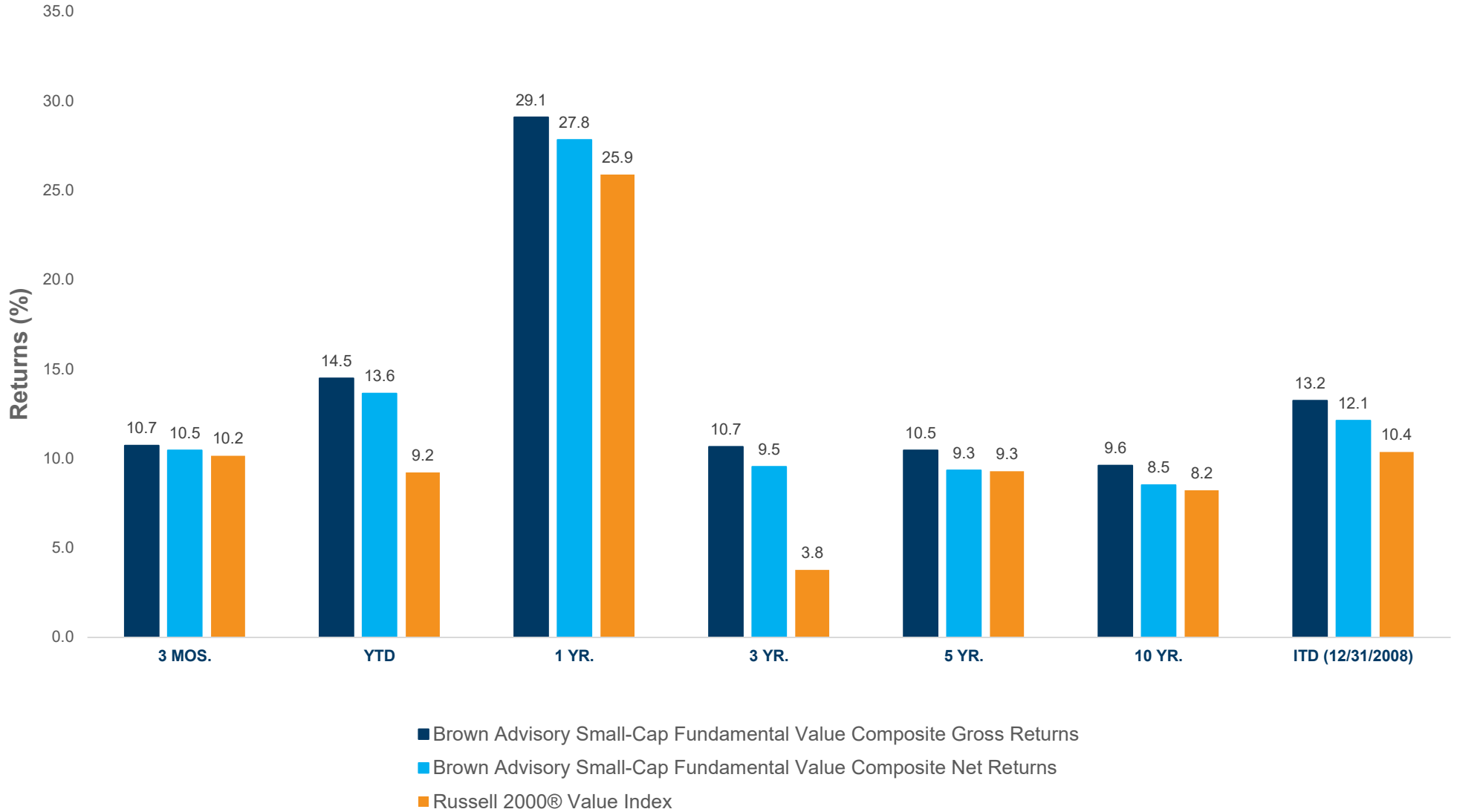
GLOBAL INDUSTRY CLASSIFICATION STANDARD (GICS) AS OF SEPTEMBER 30, 2024



Source: FactSet. The portfolio information provided is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Sector diversification excludes cash and cash equivalents. Sectors are based on the Global Industry Classification Standard (GICS) classification system. Please see disclosure statements at the end of this presentation for additional information and for a complete list of terms and definitions.

# COMPOSITE PERFORMANCE

AS OF SEPTEMBER 30, 2024



Source FactSet. All returns greater than one year are annualized. Past performance is not indicative of future results. The composite performance shown above reflects the Small-Cap Fundamental Value Composite, managed by Brown Advisory Institutional. Brown Advisory Institutional is a GIPS compliant firm and is a division of Brown Advisory LLC. Please see the Brown Advisory Small-Cap Fundamental Value disclosure statement at the end of this presentation for a GIPS Report.

# TOP 10 EQUITY HOLDINGS

REPRESENTATIVE SMALL-CAP FUNDAMENTAL VALUE ACCOUNT AS OF SEPTEMBER 30, 2024

TOP 10 EQUITY HOLDINGS	% OF PORTFOLIO
Talen Energy Corp.	4.4
Eagle Materials, Inc.	3.7
The Bancorp, Inc.	3.5
Modine Manufacturing Co.	3.5
NCR Atleos Corp	2.8
Signet Jewelers Ltd.	2.8
NCR Voyix Corp.	2.3
Equity CommonWealth	2.2
Tennant Co.	2.1
Essential Properties Realty Trust, Inc.	2.0
<b>Total</b>	<b>29.4</b>

Source: FactSet. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. References to specific securities are for illustrative purposes only and do not represent all of the securities purchased, sold or recommended for advisory clients. Portfolio information is based on a representative Small-Cap Fundamental Value account and is provided as Supplemental Information. Top 10 Holdings exclude cash and cash equivalents. Please see disclosure statement at the end of this presentation for additional information. Figures in chart may not total due to rounding.

The views expressed are those of the author and Brown Advisory as of the date referenced and are subject to change at any time based on market or other conditions. These views are not intended to be and should not be relied upon as investment advice and are not intended to be a forecast of future events or a guarantee of future results. Past performance is not a guarantee of future performance and you may not get back the amount invested. The information provided in this material is not intended to be and should not be considered to be a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell, or hold any of the securities mentioned. It should not be assumed that investments in such securities have been or will be profitable. To the extent specific securities are mentioned, they have been selected by the author on an objective basis to illustrate views expressed in the commentary and do not represent all of the securities purchased, sold or recommended for advisory clients. The information contained herein has been prepared from sources believed reliable but is not guaranteed by us as to its timeliness or accuracy, and is not a complete summary or statement of all available data. This piece is intended solely for our clients and prospective clients, is for informational purposes only, and is not individually tailored for or directed to any particular client or prospective client.

The **Russell 2000® Value Index** measures the performance of the small-cap value segment of the U.S. equity universe. It includes those Russell 2000® Index companies with lower price-to-book ratios and lower forecasted growth values. The Russell 2000® Value Index is constructed to provide a comprehensive and unbiased barometer for the small-cap value segment. The Index is completely reconstituted annually to ensure that new and growing equities are included and that the represented companies continue to reflect value characteristics. The Russell 2000® Value Index and Russell are trademarks of the London Stock Exchange Group Companies.

Frank Russell Company (“Russell”) is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell® is a trademark of Frank Russell Company. Neither Russell nor its licensors accept any liability for any errors or omissions in the Russell Indexes and / or Russell ratings or underlying data and no party may rely on any Russell Indexes and / or Russell ratings and / or underlying data contained in this communication. No further distribution of Russell Data is permitted without Russell’s express written consent. Russell does not promote, sponsor or endorse the content of this communication.

An investor cannot invest directly into an index.

Global Industry Classification Standard (GICS®) and “GICS” are service makers/trademarks of MSCI and Standard & Poor’s.

FactSet® is a registered trademark of FactSet Research Systems, Inc.

Figures shown on sector diversification and quarterly attribution by detail slides may not total due to rounding.

# TERMS AND DEFINITIONS

All financial statistics and ratios are calculated using information from FactSet as of the report date unless otherwise noted.

The **Average Weight** of a position or sector refers to the daily average for the period covered in this report of a stock's value as a percentage of the portfolio.

**Allocation Effect** measures the impact of the decision to allocate assets differently than those in the benchmark.

**Selection and Interaction Effect** reflects the combination of selection effect and interaction effect. Selection effect measures the effect of choosing securities that may or may not outperform those of the benchmark. Interaction effect measures the effect of allocation and selection decisions (i.e., did we overweight the sectors in which we underperformed).

**Total Effect** reflects the combination of allocation, selection and interaction effects. Totals may not equal due to rounding.

**Free Cash Flow** is a measurement of profitability that excludes the non-cash expenses of the income statement and includes spending on equipment and assets as well as changes in the working capital from the balance sheet.

**Market Capitalization** refers to the aggregate value of a company's publicly traded stock. Statistics are calculated as follows: Weighted Average: the average of each holding's market cap, weighted by its relative position size in the portfolio (in such a weighting scheme, larger positions have a greater influence on the calculation); Weighted Median: the value at which half the portfolio's market capitalization weight falls above and half falls below; Maximum and Minimum: the market caps of the largest and smallest companies, respectively, in the portfolio.

**Portfolio Turnover** is the ratio of the lesser of the portfolio's aggregate purchases or sales during a given period, divided by the average value of the portfolio during that period, calculated on a monthly basis. Portfolio turnover is provided for a three-year trailing period.

**EBITDA**, or earnings before interest, taxes, depreciation, and amortization, is a measure of a company's overall financial performance and is sometimes used as an alternative to net income.

**Free Cash Flow Yield** measures how much cash flow the company has in case of its liquidation or other obligations by comparing the free cash flow per share with the market price per share and indicates the level of cash flow the company will earn against its share market value.

**Return On Equity (ROE)** is the amount of net income returned as a percentage of shareholders equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested. ROE is expressed as a percentage and calculated as:  $\text{Return on Equity} = \text{Net Income} / \text{Shareholder's Equity}$ .

**Return On Investment (ROI)** is a performance measure used to evaluate the efficiency or profitability of an investment or compare the efficiency of a number of different investments. ROI tries to directly measure the amount of return on a particular investment, relative to the investment's cost.

**Hit rate** is the percentage of positions that have generated positive returns over a given period.

**Payoff** is the profit or loss from the sale of an item or service after the costs of selling it, any additional costs associated with the asset or experienced over the life of the asset, and associated accounting losses have all been subtracted.

**Funds from operations (FFO)** refers to the figure used by real estate investment trusts (REITs) to define the cash flow from their operations.

**Adjusted funds from operations (AFFO)** refers to the financial performance measure primarily used in the analysis of real estate investment trusts (REITs).

**LARGE-CAP GROWTH EQUITY COMPOSITE**

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)*	GIPS Firm Assets (\$USD Millions)*
2023	34.5	33.6	42.7	22.3	20.1	53	0.2	9,459	81,325
2022	-33.4	-33.9	-29.1	23.4	23.5	66	0.3	8,800	58,575
2021	20.0	19.1	27.6	17.8	18.2	93	0.3	16,272	79,715
2020	33.8	32.9	38.5	18.6	19.6	103	0.5	16,589	59,683
2019	41.9	40.9	36.4	13.4	13.1	103	0.3	13,269	42,426
2018	5.9	5.2	-1.5	13.1	12.1	94	0.3	9,339	30,529
2017	31.7	30.8	30.2	11.7	10.5	130	0.3	10,073	33,155
2016	-2.5	-3.1	7.1	11.2	11.2	158	0.1	9,848	30,417
2015	7.8	7.1	5.7	10.2	10.7	189	0.3	12,677	43,746
2014	7.1	6.4	13.1	11.0	9.6	211	0.2	14,806	44,772

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2023. The Verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- \*For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The Large-Cap Growth Equity Composite (the Composite) includes all discretionary portfolios invested in U.S. equities with strong earnings growth characteristics and large market capitalizations. The minimum account market value required for Composite inclusion is \$1.5 million.
- The Composite was created in 1997. The Composite inception date is June 1, 1996.
- The benchmark is the Russell 1000® Growth Index. The Russell 1000® Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000® Index companies with higher price-to-book ratios and higher forecasted growth values. The Russell 1000® Growth Index is constructed to provide a comprehensive and unbiased barometer for the large-cap growth segment. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect growth characteristics. The Russell 1000® Growth Index and Russell® are trademarks/service marks of the London Stock Exchange Group companies. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fees performance returns are calculated by adjusting the gross-of-fees performance return by the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV, applied on a monthly basis. Certain accounts in the Composite may pay asset-based custody fees that include commissions. For these accounts, gross returns are also net of custody fees. Other expenses can reduce returns to investors. The standard management fee schedule is as follows: For accounts below \$150 million, 0.70% on the first \$25 million; 0.50% on the next \$25 million; and 0.40% on the next \$100 million. For accounts over \$150 million, 0.465% on the first \$150 million; 0.30% on the next \$100 million; 0.25% on the next \$250 million; and 0.20% on the balance over \$500 million. Further information regarding investment advisory fees is described in Part 2A of the firm's Form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- Effective July 1, 2023, the firm transitioned from using actual account fees in the calculation of net performance returns to applying the highest fee for the institutional strategy as outlined in Part 2A of the firm's Form ADV. The net performance track record was revised back to Composite inception.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31.
- Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- This is not an offer to sell securities. That may only be accomplished by the issuance of a private offering memorandum/subsidiary documents.
- This piece is provided for informational purposes only and should not be construed as a research report, a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell or hold any of the securities mentioned, including any mutual fund managed by Brown Advisory.