

NATIONAL MUNICIPAL BOND RETAIL COMPOSITE

Year	Composite Total Gross Returns (%)	Composite Total Net Returns (%)	Benchmark Returns (%)	Composite 3-Yr Annualized Standard Deviation (%)	Current Benchmark 3-Yr Annualized Standard Deviation (%)	Portfolios in Composite at End of Year	Composite Dispersion (%)	Composite Assets (\$USD Millions)*	GIPS Firm Assets (\$USD Millions)*
2020	4.2	3.5	4.2	2.9	2.8	268	0.5	265	59,683
2019	6.1	5.4	5.6	1.8	1.9	233	0.3	239	42,426
2018	1.3	0.7	1.6	2.4	2.5	231	0.2	230	30,529
2017	3.4	2.7	3.5	2.4	2.5	206	0.5	199	33,155
2016	0.3	-0.3	-0.1	N/A	N/A	123	0.3	130	30,417
2015	2.0	1.5	2.5	N/A	N/A	50	0.3	69	43,746
2014**	3.2	2.9	3.0	N/A	N/A	14	N/A	19	44,772

**Partial year returns from composite inception date of April 1, 2014 to December 31, 2014

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- *For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- The National Municipal Bond Retail Composite (the Composite) is comprised of all discretionary accounts with no material investment restrictions, which invest in tax-exempt fixed income securities of an intermediate target duration, and flexibility to invest in bonds from multiple states. At least 80% of the securities in each portfolio in the Composite will have credit quality ratings of A or better at the time of purchase. The minimum account market value required for Composite inclusion is \$250,000. The maximum account market value for Composite inclusion is \$2 million. Accounts in the Composite will have an average effective duration between 3.5 and 5.5 years. The Composite creation date is June 20, 2019. The Composite inception date is April 1, 2014.
- The benchmark is the Bloomberg Municipal Bond 1-10 Year Blend (1-12) Index. The Bloomberg Municipal Bond 1-10 Year Blend (1-12) Index consists of a broad selection of investment-grade general obligation bonds, revenue bonds, insured bonds (including all insured bonds with a Aaa/AAA rating), and prerefunded bonds with maturities of at least 1 year and less than 12 years. It is an unmanaged index representative of the tax-exempt bond market. Bloomberg Indices are trademarks or service marks of Bloomberg Finance L.P. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period. Composite dispersion is not presented for 2014 since the Composite inception date is April 1, 2014.
- Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fee performance returns reflect the deduction of actual management fees and all trading commissions. Certain accounts in the Composite pay asset-based custody fees that include commissions. For these accounts, gross and net returns are also net of custody fees. Other expenses can reduce returns to investors. The standard management fee is 0.375% up to the Composite maximum of \$2 million. Further information regarding investment advisory fees is described in Part II A of the firm's form ADV. Actual fees paid by the accounts in the Composite may differ from the current fee schedule.
- The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31. The 3 year annualized standard deviation is not presented as of December 31, 2014, December 31, 2015 and December 31, 2016 because 36 month returns for the Composite were not available (N/A.)
- Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- Duration is a measure of interest rate risk.
- A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
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