



| Year   | Composite Total<br>Gross Returns<br>(%) | Composite Total<br>Net Returns (%) | Benchmark<br>Returns (%) | Composite<br>3-Yr Annualized<br>Standard<br>Deviation (%) | Benchmark 3-Yr<br>Annualized<br>Standard<br>Deviation (%) | Portfolios in<br>Composite at<br>End of Year | Composite<br>Dispersion (%) | Composite<br>Assets<br>(\$USD Millions)* | GIPS Firm<br>Assets<br>(\$USD Millions)* |
|--------|---|------------------------------------|--------------------------|---|---|--|-----------------------------|--|--|
| 2021   | 0.6                                     | 0.1                                | 0.5                      | 2.9   | 2.8   | 56   | 0.4                         | 55                                       | 79,715                                   |
| 2020   | 4.4                                     | 3.9                                | 4.2                      | 2.8   | 2.8   | 47   | 0.3                         | 46                                       | 59,683                                   |
| 2019   | 5.8                                     | 5.1                                | 5.6                      | 1.8   | 1.9   | 31   | 0.3                         | 29                                       | 42,426                                   |
| 2018   | 1.4                                     | 0.8                                | 1.6                      | N/A   | N/A   | 28   | 0.2                         | 23                                       | 30,529                                   |
| 2017   | 2.9                                     | 2.3                                | 3.5                      | N/A   | N/A   | 26   | 0.4                         | 24                                       | 33,155                                   |
| 2016** | -2.8                                    | -3.2                               | -2.7                     | N/A   | N/A   | 12   | N/A                         | 10                                       | 30,417                                   |

<sup>\*\*</sup>Return is for period July 1, 2016 through December 31, 2016.

Brown Advisory Institutional claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Brown Advisory Institutional has been independently verified for the periods from January 1, 1993 through December 31, 2021. The Verification reports are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

- 1. \*For the purpose of complying with the GIPS standards, the firm is defined as Brown Advisory Institutional, the Institutional and Balanced Institutional asset management divisions of Brown Advisory. As of July 1, 2016, the firm was redefined to exclude the Brown Advisory Private Client division, due to an evolution of the three distinct business lines.
- 2. The Tax-Exempt Sustainable Retail Composite (the Composite) is comprised of all discretionary accounts with no material investment restrictions, which invest in tax-exempt fixed income securities of an intermediate target duration, and flexibility to invest in bonds from multiple states. At least 80% of the securities in each portfolio in the Composite will have credit quality ratings of A or better at the time of purchase. The minimum account market value required for Composite inclusion is \$2 million. Accounts in the Composite will have an average effective duration between 3.5 and 5.5 years. Bonds in Composite accounts are evaluated according to a variety of environmental, social and governance factors. These factors are used by the portfolio manager to seek holdings with attractive ESG risk profiles and/or bonds whose uses of proceeds meet the standards of the Green and Social Bond Principles. ESG Factors are not used for the purposes of absolute negative screening in Composite accounts.
- 3. ESG considerations that are material will vary by investment style, sector/industry, market trends and client objectives. The strategy seeks to identify issuers and securities that it believes may have desirable ESG outcomes, but investors may differ in their views of what constitutes positive or negative ESG outcomes. As a result, the strategy may invest in securities that do not reflect the beliefs and values of any particular investor. The strategy may also invest in securities that would otherwise be screened out of other ESG oriented funds. Security selection will be impacted by the combined focus on ESG assessments and forecasts of return and risk. The strategy intends to invest in securities with measurable ESG outcomes, as determined by Brown Advisory, and seeks to screen out particular issuers and industries. Brown Advisory relies on third parties to provide data and screening tools. There is no assurance that this information will be accurate or complete or that it will properly exclude all applicable securities. Investments selected using these tools may perform differently than as forecasted due to the factors incorporated into the screening process, changes from historical trends, and issues in the construction and implementation of the screens (including, but not limited to, software issues and other technological issues). There is no guarantee that Brown Advisory's use of these tools will result in effective investment decisions.
- 4. The composite creation date is May 28, 2019. The composite inception date is July 1, 2016.
- 5. The benchmark is the Bloomberg Municipal Bond 1-10 Year Index. The Bloomberg Municipal Bond 1-10 Year Index consists of a broad selection of investment-grade general obligation bonds, revenue bonds, insured bonds (including all insured bonds with a Aaa/AAA rating), and prerefunded bonds with maturities of at least 1 year and less than 10 years. It is an unmanaged index representative of the tax-exempt bond market. "Bloomberg©" and Bloomberg Municipal Bond Index are service marks of Bloomberg Finance L.P. and its affiliates, including Bloomberg Index Services Limited ("BISL"), the administrator of the index (collectively, "Bloomberg") and have been licensed for use for certain purposes by Brown Advisory Institutional, and Bloomberg does not approve, endorse, review, or recommend the Composite. Bloomberg does not guarantee the timeliness, accurateness, or completeness of any data or information relating to the Composite. An investor cannot invest directly into an index. Benchmark returns are not covered by the report of the independent verifiers.
- 6. The composite dispersion presented is an equal-weighted standard deviation of portfolio gross returns calculated for the accounts in the Composite for the entire calendar year period. Composite dispersion is not presented for 2016 since the Composite inception date is July 1, 2016
- 7. Gross-of-fees performance returns are presented before management fees but after all trading commissions, and gross of foreign withholding taxes (if applicable). Net-of-fee performance returns reflect the deduction of actual management fees and all trading commissions. Other expenses can reduce returns to investors. The standard management fee is 0.325% up to the Composite maximum of \$2 million. Further information regarding investment advisory fees is described in Part II A of the firm's form ADV. Actual fees paid by accounts in the Composite may differ from the current fee schedule.
- 8. The three-year annualized ex-post standard deviation measures the variability of the Composite (using gross returns) and the benchmark for the 36-month period ended on December 31. The 3 year annualized standard deviation is not presented as of December 31, 2016, December 31, 2017 and December 31, 2018 because 36 month returns for the Composite were not available (N/A.)
- 9. Valuations and performance returns are computed and stated in U.S. Dollars. All returns reflect the reinvestment of income and other earnings.
- Duration is a measure of interest rate risk.
- 11. A complete list of composite descriptions and broad distribution and limited distribution pooled funds is available upon request.
- 12. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- Past performance is not indicative of future results.
- 14. This piece is provided for informational purposes only and should not be construed as a research report, a recommendation or suggestion to engage in or refrain from a particular course of action or to make or hold a particular investment or pursue a particular investment strategy, including whether or not to buy, sell or hold any of the securities mentioned, including any mutual fund managed by Brown Advisory.