



Brown Advisory strengthens Institutional Business with senior sales hire to focus on growing Northern European market opportunities

LONDON, Monday 4 November 2024 - Brown Advisory, an independent and privately held global investment management firm that oversees U.S.\$164.9 billion in client assets globally, has appointed Patrick Aylwin as Northern Europe Institutional Sales Director.

Aylwin will work closely with Brown Advisory's investment and business development teams to add further expertise and insight for clients located in Northern Europe, which comprises various pension funds, banks, wealth managers and family offices that are primarily invested in the firm's well-established global and US equity strategies. Brown Advisory currently manages \$2.3bn on behalf of its investors in the region.

Aylwin joins from Perpetual Asset Management, who acquired JO Hambro in January 2023, where he was Head of Nordics and responsible for managing key strategic relationships across Scandinavia and the Netherlands.

Charlie van Straubenzee, Partner and Head of European Institutional & Intermediary Sales at Brown Advisory, said: "Patrick brings over 12 years' of high-level experience and a deep understanding of Northern Europe. His expertise in this market will be incredibly valuable as we continue to grow our business in the region. We are delighted to attract leading industry professionals such as Patrick, as we strive to deliver exceptional results for our clients in these key markets."

On joining Brown Advisory, Patrick Aylwin said: "Brown Advisory has established a strong presence in Northern Europe, thanks to the attractive investment strategies and unwavering client support offered by the existing team. I look forward to engaging with both new and existing investors in my new role, building on Brown Advisory's expanding track record across the region and delivering clients high quality, differentiated and unique investment opportunities."

Brown Advisory International client assets today stands at US\$30.2 billion (as of 30 September 2024). The asset management division has been servicing institutional & intermediary clients for over three decades and continues to see strong inflows into its US, global and sustainable equity, and fixed income strategies. Clients include pension funds, charities, endowments, investment consultants, institutions, discretionary wealth managers and other financial intermediaries. In addition to the US, the firm has offices in London, Frankfurt, Singapore and Tokyo, with a headcount today of over 80 investment professionals supporting its global equity and fixed income platform.

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About Brown Advisory

Brown Advisory is an independent investment management firm committed to providing its clients with a combination of investment performance, strategic advice and the highest level of service. Brown Advisory has been a private and independent firm since 1998. Today, the firm has more than 900 colleagues – each with an equity interest – serving private clients, charities, institutions & intermediaries in over 40 countries from 18 offices globally and is responsible for approximately US\$164.9 billion in assets as of September 30, 2024. The firm's colleague equity ownership, experienced investment professionals and client-first culture help to make a material difference in the lives of its clients.

For more information, please visit www.brownadvisory.com.